

Message Text

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ACTION EA-10

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 PM-03 H-02

INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 IO-10 EB-07 TRSE-00 OMB-01 /086 W

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R 280920Z JUL 75

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 1980

INFO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY MANILA

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USLO PEKING

AMEMBASSY RANGOON

AMEMBASSY SINGAPORE

VIENTIANE 1844

AMCONSUL HONG KONG

CINCPAC HONOLULU HAWAII

C O N F I D E N T I A L TOKYO 10308

E.O. 11652: GDS

TAGS: PFOR, EAID, JA, VN, VS

SUBJ: JAPAN-VIETNAM NEGOTIATIONS

CINCPAC FOR POLAD

REF: TOKYO 9251

1. FONOFF FIRST SE ASIA DIVDIR HANABUSA TOLD US LATE LAST WEEK
THAT FONOFF IS COMPLETING TALKS WITH FINANCE MINISTRY WHICH WOULD
PERMIT GOJ TO MAKE FOLLOWING OFFER TO HANOI: A) GOJ WOULD INCREASE
INITIAL TRANCHE OF ECONOMIC ASSISTANCE FROM ALREADY ALLOCATED 5;\$
BILLION YEN TO A MAXIMUM OF 8.5 BILLION YEN, WHICH FINANCE
SAYS IT CAN BETTER AFFORD FROM ALREADY ALLOCATED FUNDS THAN
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FROM NEXT YEAR'S BUDGET. B)ALTHOUGH GOJ COULD NOT COMMIT FUNDS

FOR FUTURE, FONOFF WOULD NEVERTHELESS AGREE TO INCLUDE FUNDS IN NEXT YEAR'S PROPOSED BUDGET WHICH, HANABUSA SAID, WOULD TOGETHER WITH ALREADY APPROPRIATED FUNDS BE CLOSER TO CUMULATIVE TOTAL OF 14.5 BILLION YEN HANOI DEMANDS (INCLUDING 8.5 BILLION YEN FROM THIS YEAR) THAN TO 12 BILLION YEN TOKYO HAS OFFERED. HANABUSA BELIEVES HANOI IS SUFFICIENTLY ANXIOUS TO OBTAIN FUNDS FOR IMMEDIATE AND ESSENTIAL NEEDS THAT THIS OFFER WILL BE ACCEPTABLE. HE ASSUMES THAT IF HANOI ACCEPTS THIS OFFER EMBASSIES CAN FINALLY OPEN IN HANOI AND TOKYO.

2. ALTHOUGH AMBASSADOR KITAHARA HAS SEEN RGSVN AMBASSADOR PHAM VAN BA IN PARIS, THERE HAS BEEN NO PROGRESS IN JAPAN-SVN RELATIONS. HANABUSA AGREES WITH OTHERS WHO BELIEVE HANOI MAY HAVE DECIDED TO ASK OTHER NATIONS TO NAME AMBASSADORS TO HANOI AND KEEP DIPLOMATIC RELATIONS AT CHARGE-LEVEL IN SAIGON.

3. COMMENT: NEARLY TWO YEARS OF HAGGLING WITH HANOI MAY FINALLY BE NEARING END AS TOKYO EDGES SLOWLY BUT SURELY CLOSER TO HANOI'S MAXIMUM AND INITIAL DEMAND. HOWEVER, VICTORY HAS RAISED HANOI'S PRICE FOR DIPLOMATIC TIES BUT AT SAME TIME INCREASED VALUE OF RELATIONSHIP TO JAPANESE.

SHOESMITH

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